

Media Kit

about us

We are Zorka.Agency — Influencer and Performance Marketing Agency. We increase LTV and ROI metrics by offering smart and creative approaches according to your goals KPIs, and strategic plan.

2014 agency founded

137 social experts

14

languages

\$400M managed marketing budget

we work globally



our verticals

- → Games
 - Hardcore, Casual, PC/Console, MMORPG, Strategy, Action
- → E-commerce
- → Education
- → Travel
- → Fintech

- → **Utilities**
- → Social
 - → Health
 - → Food & Drinks
- → Entertainment
- → **Delivery**
- → Retail

our clients



















dreame

Tencent 腾讯







LC Walkiki



our latest awards



Best UA & Advertising M A D

Top 50+ Mobile App Marketing Agencies

Clutch

Top B2B Companies, Digital Strategy Agencies

B Business of Apps

Top App Marketing Companies

GGoodFirms

Top Digital Marketing Agencies

B Business of Apps

Top Influencer Marketing Companies

01. Influencer Marketing

Achieving maximum ROI via performance-forecasted influencer marketing! Bringing brands and creators together to make native and entertaining content inciting organic, emotional brand connections with influencers.

700K influencers

social media platforms

in-house analytics platform

10+
metrics
in media plan

40 managers

14 languages

Influencer Marketing

Ad integration with influencers according to a standard video script

- → Dedicated specialist
- → Brief creation and its localization
- → Media planning
- → Legal & financial supervising
- → Advertising execution
- → Post-campaign reporting

\$20K+

Influencer Marketing 2.0

Engaging content based on strategic and creative research

- → Dedicated team
- → Brief creation and its localization
- → Strategy research
- → Competitor analysis
- Creative ideas generation
- → Media planning
- → Legal & financial supervising
- → Advertising execution
- → Post-campaign reporting
- → Trend watching and monthly digests

\$50K+

Brand Awareness Campaigns

Special projects and collaborations others will be jealous of

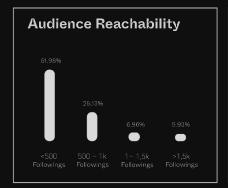
- Dedicated team
- → Brief creation and its localization
- Strategy research
- → Competitor analysis
- → Big idea generation
- Creative mechanics
- → Additional marketing services
- → Media planning
- → Legal & financial supervising
- → Advertising execution
- → Post-campaign reporting
- → Trend watching and monthly digests

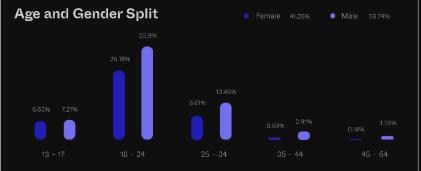
\$150K+

94.06% Likes Credibility **7.92%** Notable Likes

7.49%Likes not from Followers









Audience Brand Affinity Walt Disney 9.95% Apple 7.47% Pokemon 6.86% Marvel Entertainment 5.74% Starbucks 5.44%

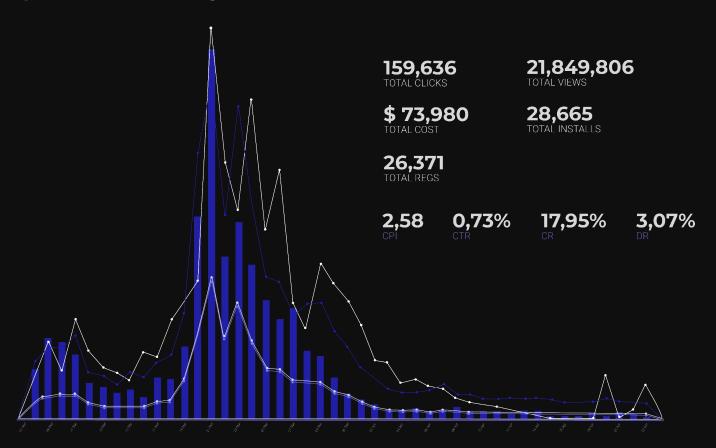
Television & Film	41.07%
Music	27.74%
Gaming	26.99%
Toys, Children & Baby	26.21%
Art & Design	25.79%

Audience Interests

74.81%
4.9%
2.95%

		IGN BUDGET: LOGGER RATE:	\$1																	
	GEO		SUBSCRIBERS	AUDIENCE GEOGRAPHY					AUDIENCE DEMOGRAPHY											TARGET
TITLE		CATEGORIES		TARGET COUNTRIES, %		NON-TARGET COUNTRIES, %		MALE						FEMALE						AUDIENCE
								13-17	18-24	25-34	35-44	45-54	55+	13-17	18-24	25-34	35-44	45-54	55+	SHARE, %
JeromeASF	US	Gaming	5,240,000	AU, CA, GB	81.0%	US, NL, PH, oth.	19.0%	23.9%	22.0%	11.9%	2.6%	1.0%	1.3%	14.2%	13.0%	7.1%	1.6%	0.6%	0.8%	38.9%
Minecraft FNAF: Freddy	US	Gaming	16,300	AU, CA, GB	77.2%	US, IN, TW, oth.	22.8%	4.8%	19.1%	19,1%	7.4%	2.1%	0.5%	4.2%	16.9%	16.9%	6.6%	1.9%	0.5%	48.2%
PandaFire11 - Minecraft Roleplay	US	Gaming	96,700	AU, CA, GB	75.0%	US, IN, DE, oth.	25.0%	2.5%	7.8%	17.5%	13.4%	4.8%	2.9%	2.7%	8.2%	18.3%	14.0%	5.0%	3.0%	46.4%
TheFamousFilms	US	Gaming	377,000	AU, CA, GB	78.3%	US, PH, BR, oth.	21.7%	21.2%	17.4%	12.5%	4.9%	1.2%	1.3%	15.0%	12.3%	8.9%	3.5%	0.8%	0.9%	37.3%
Shark	CA	Gaming	2,820,000	AU, CA, GB	81.2%	US, PH, IN, oth.	18.8%	12.3%	14.0%	14.8%	7.7%	2.4%	2.5%	10.5%	12.0%	12.8%	6.6%	2.1%	2.2%	41.5%
Tripolar	US	Gaming	413,000	AU, CA, GB	77.9%	US, PH, BR, oth.	22.1%	10.3%	16.2%	22.2%	12.9%	2.9%	2.9%	5.0%	7.8%	10.7%	6.2%	1.4%	1.4%	57.2%
MarioMania	US	Gaming	29,700	AU, CA, GB	74.6%	US, IN, ID, oth.	25.4%	12.6%	18.4%	12.0%	6.0%	1.8%	1.1%	11.7%	17.1%	11.2%	5.5%	1.6%	1.0%	39.3%
TheMythicalSausage	US	Gaming	283,000	AU, CA, GB	87.0%	US, IN, ES, oth.	13.0%	4.5%	36.3%	38.2%	11.2%	4.6%	2.8%	0.1%	0.9%	0.9%	0.3%	0.1%	0.1%	93.1%
SCP Minecraft Foundation	US	Gaming	9,260	AU, CA, GB	87.0%	US, IN, DK, oth.	13.0%	13.0%	37.1%	22.0%	12.3%	2.8%	0.7%	1.8%	5.1%	3.1%	1.7%	0.4%	0.1%	74.8%
MooseCraft MooseCraft	US	Gaming	3,910,000	AU, CA, GB	87.0%	US, PH, NZ, oth.	13.0%	13.1%	16.4%	17.8%	9.0%	2.8%	2.9%	8.1%	10.1%	11.0%	5.5%	1.7%	1.8%	48.7%
MeeZoid	US	Gaming	124,000	AU, CA, GB	82.0%	US, FR, DE, oth.	18.0%	18.1%	43.3%	24.9%	6.2%	4.1%	3.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	81.9%
AA12	US	Gaming	1,390,000	AU, CA, GB	89.9%	US, PH, IN, oth.	10.1%	11.2%	14.7%	18.2%	10.5%	3.4%	3.4%	7.1%	9.3%	11.4%	6.6%	2.1%	2.1%	50.2%
CaptainSparklez	US	Gaming	10,700,000	AU, CA, GB	73.6%	US, FR, DE, oth.	26.4%	10.7%	37.5%	23.4%	7.9%	5.3%	4.4%	1.3%	4.6%	2.9%	1.0%	0.6%	0.5%	78.3%
PozerDAB	US	Gaming	147,000	AU, CA, GB	70.0%	US, IN, JP, oth.	30.0%	1.4%	23.3%	38.0%	13.2%	4.5%	2.2%	0.3%	4.9%	8.0%	2.8%	0.9%	0.5%	81.2%

ŧ	TITLE	CHANNEL'S VIDEO VIEWS IN FIRST 14 DAYS			ER, %	PRICE.	PROJECTED CLICKS IN FIRST 14 DAYS			PROJECTED ACQUISITIONS IN FIRST 14 DAYS			COST PER 1000 VIEWS (CPM), USD		COST PER CLICK (CPC), USD			COST PER ACQUISITION (CPA), USD		
		Min	Max	Med	Med		Min	Max	Med	Mín	Max	Med	Min	Med	Min	Max	Med	Min	Max	Med
	Marcania JeromeASF	169,183	230,196	194,297	5.56%	\$5,296	1,692	2,302	1,943	169	230	194	\$27.61	\$32.71	\$2.76	\$3.76	\$3.27	\$27.61	\$37.56	\$32.7
	Minecraft FNAF: Freddy	4,389	8,163	6,352	4.36%	\$273	44	82	64	4	8	6		\$51.57	\$4.01	\$7,46	\$5.16	\$40.13	\$74.64	\$51.5
	PandaFire11 - Minecraft Roleplay	3,235	5,883	4,190	8.18%	\$207	32	59	42	3	6	4	*	\$59.28	\$4.22	\$7.68	\$5.93	\$42.22	\$76.79	\$59.28
	1 TheFamousFilms	19,844	43,071	30,882	6.10%	\$1,178	198	431	309	20	43	31	\$32.82	\$45.77	\$3.28	\$7.12	\$4.58	\$32.82	\$71.24	\$45.77
	Shark	76,978	169,441	114,444	13.66%	\$3,566	770	1,694	1,144	77	169	114	\$25.25	\$37.39	\$2.53	\$5.56	\$3.74	\$25.25	\$55.59	\$37.39
	Tripolar Tripolar	19,095	47,066	29,142	3.23%	\$1,060	191	471	291	19	47	29	\$27.03	\$43.65	\$2,70	\$6.66	\$4.36	\$27.03	\$66.61	\$43.65
	MarioMania	2,095	3,189	2,480	8.16%	\$123	21	32	25	2	3	2		\$59.52	\$4.63	\$7.05	\$5.95	\$46.28	\$70.45	\$59.52
	TheMythicalSausage	30,255	46,331	39,094	6.64%	\$1,269	303	463	391	30	46	39	\$32.87	\$38.95	\$3.29	\$5.03	\$3.90	\$32.87	\$50.33	\$38.9
	SCP Minecraft Foundation	3,167	4,397	3,520	5.77%	\$166	32	44	35	3	4	4		\$56.59	\$4.53	\$6.29	\$5.66	\$45.30	\$62.90	\$56.59
u	MooseCraft MooseCraft	125,469	278,742	190,212	5.04%	\$4,960	1,255	2,787	1,902	125	279	190	\$21.35	\$31.29	\$2.14	\$4.74	\$3.13	\$21.35	\$47.44	\$31.29
	MeeZoid	7,863	12,796	9,815	4.50%	\$351	79	128	98	8	13	10	\$32.92	\$42.91	\$3.29	\$5.36	\$4.29	\$32.92	\$53.57	\$42.9
2	<u>AA12</u>	23,751	40,292	31,899	12.34%	\$1,136	238	403	319	24	40	32	\$33.83	\$42.73	\$3.38	\$5.74	\$4.27	\$33.83	\$57.40	\$42.73
	CaptainSparklez	131,432	265,860	181,964	4.80%	\$4,355	1,314	2,659	1,820	131	266	182	\$19.66	\$28.72	\$1.97	\$3.98	\$2.87	\$19.66	\$39.76	\$28.73
ſ	NozerDAB PozerDAB	6,144	18,293	9,129	2.29%	\$268	61	183	91	6	18	9	\$17.58	\$35.23	\$1.76	\$5.23	\$3.52	\$17.58	\$52.34	\$35.23
	TOTAL	622,900	1,173,720	847,420		\$24,208	6,229	11,737	8,474	623	1.174	847	\$52.34	\$35.23	\$5.23	\$1.76	\$3.52	\$52.34	\$17.58	





<u>DreadCraftStantion</u> 580k views

GAMELOFT → WAR PLANET



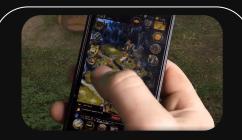
Fritz Meinecke 448k views

WARGAMING → WORLD OF TANKS



<u>Jazza</u> 2.6M views

PLARIUM → RAID: SHADOW LEGENDS



SuperCrastan

1.2M views

PLARIUM → VIKINGS: WAR OF CLANS



TheShooterCoC

3.65M views

ALIEXPRESS



NoahsNoah

1.7M views

AZUR GAMES → INFINITY OPS: SCI-FI FPS

our services

02. Performance Marketing

We drive paying users to mobile apps, and launch outreach campaigns according to your goals, KPIs, and strategic plan

our services | performance marketing

10K daily leads

high traffic volumes

<8% fraud traffic

quality control helps us keep fraud traffic low

70%

performance boost to your in-house marketing team

Strategy

we devise a detailed creative strategy and paid social media plan

Rapid Optimization

we work directly with traffic sources and optimize ad campaigns on the go

Creative Team

our in-house creative centre is ready to produce bespoke content that is carefully designed to promote your product

Mobile App Promotion

Payment models

- → CPI + Soft / Hard KPI
- → CPA + Soft / Hard KPI
- → Agency Fee
- → Revenue Share

Optimization formats

- → ad campaign optimization for **conversions**
 - → testing of **creative** approaches and hypotheses (increase CTR/VTR)
 - → traffic quality monitoring
 - $\rightarrow \textbf{placement} \text{ optimization}$
 - \rightarrow testing of **target** and **lookalike** audiences

Social

Traffic sources

Contextual

In-app

OEM

50+ active traffic sources

BYYD

Brand Awareness Campaigns

Payment models	
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- → CPC + Soft / Hard KPI
- → CPM + Soft / Hard KPI
- → Agency Fee

Optimization formats

- → ad campaign optimization for **conversions**
 - \rightarrow testing of creative approaches and hypotheses (increase CTR/VTR)
 - → placement optimization
 - → testing of **target** and **lookalike** audiences

Traffic sources

YouTube Facebook

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TikTok

Display & Video 360

Google

SmartyAds

MediaSmart

Fraud Tools









Tracking & Analytics Tools

ADJUST



affise



(P) Sensor Tower



SimilarWeb

KOCHAVA★

% singular

branch





Optimization Tools



||| JustControl.it









- 1 OEM Networks
- 2 Programmatic Ads
- 3 DSP
- 4 Social Media Ads

- 5 Apple Search Ads
- 6 Contextual advertising
- 7 In-house Zorka.Network







DELIVERY



LIFESTYLE



EDUCATION



EDUCATION



GAMES



Get in touch!

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