# ZORKA. AGENCY

smart. efficient. worldwide.



We are Zorka. Agency — Influencer and Performance Marketing Agency. We increase LTV and ROI metrics by offering smart and creative approaches according to your goals, KPIs, and strategic plan.

2014 agency founded

137 social experts

**14** 

languages

\$400M managed marketing budget



→ Games

Hardcore, Casual, PC/Console, MMORPG, Strategy, Action

- → E-commerce
- → Education
- → Travel
- → Fintech

- → **Utilities**
- → Social
- → Health
- → Food & Drinks
- → Entertainment
- → **Delivery**
- → Retail



playrix















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Tencent 腾讯







**LC Walkiki** 





Best UA & Advertising

Business
of Apps

Top App Marketing Companies

The Netty </winner> Awards

Best AR Mobile Campaign



Top Digital Marketing Agencies



Top B2B Companies, Digital Strategy Agencies



Top Influencer Marketing Companies

#### Services

Influencer Marketing
Performance Marketing
Creative
Zorka.Platform

Achieving maximum ROI via performance-forecasted influencer marketing. Bringing brands and creators together to make native and entertaining content inciting organic, emotional brand connections with influencers.

700K influencers

social media platforms

in-house analytics platform

10+
metrics
in media plan

4.0 influencer marketing specialists

14 languages

#### **Influencer Marketing**

Ad integration with influencers according to a standard video script

- → Dedicated specialist
- → Brief creation and its localization
- → Media planning
- → Legal & financial supervision
- → Advertising execution
- → Post-campaign report

\$20K+

#### **Influencer Marketing 2.0**

Engaging content based on strategic and creative research

- Dedicated team.
- → Brief creation and its localization.
- → Strategy research
- → Competitor analysis
- Creative ideas generation
- → Media planning
- → Legal & financial supervision
- → Advertising execution
- → Post-campaign report
- → Trend watching and monthly digests

\$50K+

#### **Brand Awareness Campaigns**

Special projects and collaborations others will be jealous of

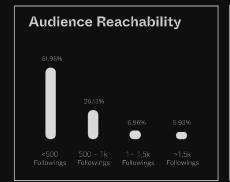
- Dedicated team
- → Brief creation and its localization
- Strategy research
- → Competitor analysis
- → Big idea generation
- Creative mechanics
- → Additional marketing services
- → Media planning
- → Legal & financial supervision
- → Advertising execution
- → Post-campaign report
- → Trend watching and monthly digests

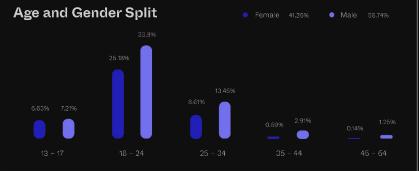
\$150K+

94.06% Likes Credibility **7.92%**Notable Likes

**7.49%**Likes not from Followers







Location by	City
Los Angeles	1.59%
New York City	1.35%
Jakarta	0.88%
London	0.75%
Mumbai	0.62%

# Audience Brand Affinity Walt Disney 9.95%

Walt Disney 9.95%
Apple 7.47%
Pokemon 6.86%
Marvel Entertainment 5.74%
Starbucks 5.44%

### Audience Interests

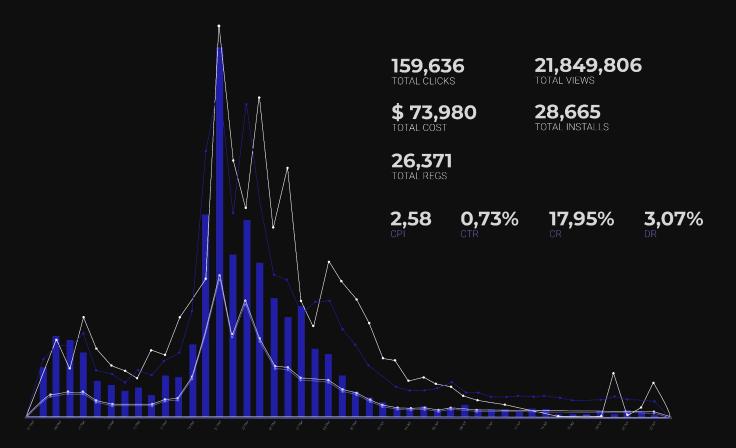
Television & Film	41.07%
Music	27.74%
Gaming	26.99%
Toys, Children & Baby	26.21%
Art & Design	25.79%

# English 74.81% Spanish 4.9% Russian 2.95%

		CATEGORIES	SUBSCRIBERS	AUDIENCE GEOGRAPHY					AUDIENCE DEMOGRAPHY											TARGET
TITLE	GEO			TARGET COUNTRIES, %		NON-TARGET COUNTRIES, %		MALE						FEMALE:						AUDIENCE
								13-17	13-17 18-24 25-34		35-44 45-54 55+		55+	13-17 18-24		25-34 35-44		45-54	55+	SHARE, %
JeromeASF	US	Gaming	5,240,000	AU, CA, GB	81.0%	US, NL, PH, oth.	19.0%	23.9%	22.0%	11.9%	2.6%	1.0%	1.3%	14.2%	13.0%	7.1%	1.6%	0.6%	0.8%	38.9%
Minecraft FNAF: Freddy	US	Gaming	16,300	AU, CA, GB	77.2%	US, IN, TW, oth.	22.8%	4.8%	19.1%	19,1%	7.4%	2.1%	0.5%	4.2%	16.9%	16.9%	6.6%	1.9%	0.5%	48.2%
PandaFire11 - Minecraft Roleplay	US	Gaming	96,700	AU, CA, GB	75.0%	US, IN, DE, oth.	25.0%	2.5%	7.8%	17.5%	13.4%	4.8%	2.9%	2.7%	8.2%	18.3%	14.0%	5.0%	3.0%	46.4%
TheFamousFilms	US	Gaming	377,000	AU, CA, GB	78.3%	US, PH, BR, oth.	21.7%	21.2%	17.4%	12.5%	4.9%	1.2%	1.3%	15.0%	12.3%	8.9%	3.5%	0.8%	0.9%	37.3%
Shark	CA	Gaming	2,820,000	AU, CA, GB	81.2%	US, PH, IN, oth.	18.8%	12.3%	14.0%	14.8%	7.7%	2.4%	2.5%	10.5%	12.0%	12.8%	6.6%	2.1%	2.2%	41.5%
Tripolar	US	Gaming	413,000	AU, CA, GB	77.9%	US, PH, BR, oth.	22.1%	10.3%	16.2%	22.2%	12.9%	2.9%	2.9%	5.0%	7.8%	10.7%	6.2%	1.4%	1.4%	57.2%
MarioMania	US	Gaming	29,700	AU, CA, GB	74.6%	US, IN, ID, oth.	25.4%	12.6%	18.4%	12.0%	6.0%	1.8%	1.1%	11.7%	17.1%	11.2%	5.5%	1.6%	1.0%	39.3%
TheMythicalSausage	US	Gaming	283,000	AU, CA, GB	87.0%	US, IN, ES, oth.	13.0%	4.5%	36.3%	38.2%	11.2%	4.6%	2.8%	0.1%	0.9%	0.9%	0.3%	0.1%	0.1%	93.1%
SCP Minecraft Foundation	US	Gaming	9,260	AU, CA, GB	87.0%	US, IN, DK, oth.	13.0%	13.0%	37.1%	22.0%	12.3%	2.8%	0.7%	1.8%	5.1%	3.1%	1.7%	0.4%	0.1%	74.8%
MooseCraft	US	Garning	3,910,000	AU, CA, GB	87.0%	US, PH, NZ, oth.	13.0%	13.1%	16.4%	17.8%	9.0%	2.8%	2.9%	8.1%	10.1%	11.0%	5.5%	1.7%	1.8%	48.7%
MeeZold	US	Gaming	124,000	AU, CA, GB	82.0%	US, FR, DE, oth.	18.0%	18.1%	43.3%	24.9%	6.2%	4.1%	3.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	81.9%
AA12	US	Gaming	1,390,000	AU, CA, GB	89.9%	US, PH, IN, oth.	10.1%	11.2%	14.7%	18.2%	10.5%	3.4%	3.4%	7.1%	9.3%	11.4%	6.6%	2.1%	2.1%	50.2%
<u>CaptainSparklez</u>	US	Gaming	10,700,000	AU, CA, GB	73.6%	US, FR, DE, oth.	26.4%	10.7%	37.5%	23.4%	7.9%	5.3%	4.4%	1.3%	4.6%	2.9%	1.0%	0.6%	0.5%	78.3%
PozerDAB	US	Gaming	147,000	AU, CA, GB	70.0%	US, IN, JP, oth.	30.0%	1.4%	23.3%	38.0%	13.2%	4.5%	2.2%	0.3%	4.9%	8.0%	2.8%	0.9%	0.5%	81.2%

#	TITLE	CHANNEL'S VIDEO VIEWS IN FIRST 14 DAYS			ER, %	PRICE.				PROJECTED ACQUISITIONS IN FIRST 14 DAYS			COST PER 1 (CPM), USD	000 VIEWS	COST PER CLICK (CPC), USD			COST PER ACQUISITION (CPA), USD		
		Mîn	Max	Med	Med	USD	Min	Max	Med	Min	Max	Med	Min	Med	Min	Max	Med	Min	Max	Med
1	Marcania JeromeASF	169,183	230,196	194,297	5.56%	\$5,296	1,692	2,302	1,943	169	230	194	\$27.61	\$32.71	\$2.76	\$3.76	\$3.27	\$27.61	\$37.56	\$32.71
2	Minecraft FNAF: Freddy	4,389	8,163	6,352	4.36%	\$273	44	82	64	4	8	6	-	\$51.57	\$4.01	\$7,46	\$5.16	\$40.13	\$74.64	\$51,57
3	PandaFire11 - Minecraft Roleplay	3,235	5,883	4,190	8.18%	\$207	32	59	42	3	6	4	*	\$59.28	\$4.22	\$7.68	\$5.93	\$42.22	\$76.79	\$59.28
4	1 TheFamousFilms	19,844	43,071	30,882	6.10%	\$1,178	198	431	309	20	43	31	\$32.82	\$45.77	\$3.28	\$7.12	\$4.58	\$32.82	\$71.24	\$45.77
5	Shark	76,978	169,441	114,444	13.66%	\$3,566	770	1,694	1,144	77	169	114	\$25.25	\$37.39	\$2.53	\$5.56	\$3.74	\$25.25	\$55.59	\$37.39
6	Tripolar Tripolar	19,095	47,066	29,142	3.23%	\$1,060	191	471	291	19	47	29	\$27.03	\$43.65	\$2.70	\$6.66	\$4.36	\$27.03	\$66.61	\$43.65
7	MarioMania MarioMania	2,095	3,189	2,480	8.16%	\$123	21	32	25	2	3	2		\$59.52	\$4.63	\$7.05	\$5.95	\$46.28	\$70.45	\$59.52
8	TheMythicalSausage	30,255	46,331	39,094	6.64%	\$1,269	303	463	391	30	46	39	\$32.87	\$38.95	\$3.29	\$5.03	\$3.90	\$32.87	\$50.33	\$38.95
9	SCP Minecraft Foundation	3,167	4,397	3,520	5.77%	\$166	32	44	35	3	4	4		\$56.59	\$4.53	\$6.29	\$5.66	\$45.30	\$62.90	\$56.59
10	MooseCraft MooseCraft	125,469	278,742	190,212	5.04%	\$4,960	1,255	2,787	1,902	125	279	190	\$21.35	\$31.29	\$2.14	\$4.74	\$3.13	\$21.35	\$47.44	\$31.29
11	MeeZoid	7,863	12,796	9,815	4.50%	\$351	79	128	98	8	13	10	\$32.92	\$42.91	\$3.29	\$5.36	\$4.29	\$32.92	\$53.57	\$42.91
12	<u>AA12</u>	23,751	40,292	31,899	12.34%	\$1,136	238	403	319	24	40	32	\$33.83	\$42.73	\$3.38	\$5.74	\$4.27	\$33.83	\$57.40	\$42.73
13	CaptainSparklez	131,432	265,860	181,964	4.80%	\$4,355	1,314	2,659	1,820	131	266	182	\$19.66	\$28.72	\$1.97	\$3.98	\$2.87	\$19.66	\$39.76	\$28.72
14	PozerDAB PozerDAB	6,144	18,293	9,129	2.29%	\$268	61	183	91	6	18	9	\$17.58	\$35.23	\$1.76	\$5.23	\$3.52	\$17.58	\$52.34	\$35.23
	TOTAL	622,900	1,173,720	847,420		\$24,208	6,229	11,737	8,474	623	1,174	847	\$52.34	\$35.23	\$5.23	\$1.76	\$3.52	\$52.34	\$17.58	

#### influencer marketing | media plan





#### <u>DreadCraftStantion</u> 580k views

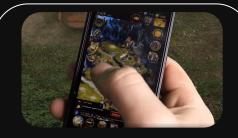
GAMELOFT → WAR PLANET



Fritz Meinecke
448k views
WARGAMING → WORLD OF TANKS



2.6M views
PLARIUM → RAID: SHADOW LEGENDS



**SuperCrastan** 

1.2M views

PLARIUM → VIKINGS: WAR OF CLANS



TheShooterCo( 3.65M views ALIEXPRESS



NoahsNoah 1.7M views

AZUR GAMES → INFINITY OPS: SCI-FI FPS



We drive paying users to mobile apps, and launch outreach campaigns according to your goals, KPIs, and strategic plan.

#### 10K daily leads

high traffic volumes

#### <8% fraud traffic

quality control helps us keep fraud traffic low

#### 70%

performance boost to your in-house marketing team

#### **Strategy**

we devise a detailed creative strategy and paid social media plan

#### **Rapid Optimization**

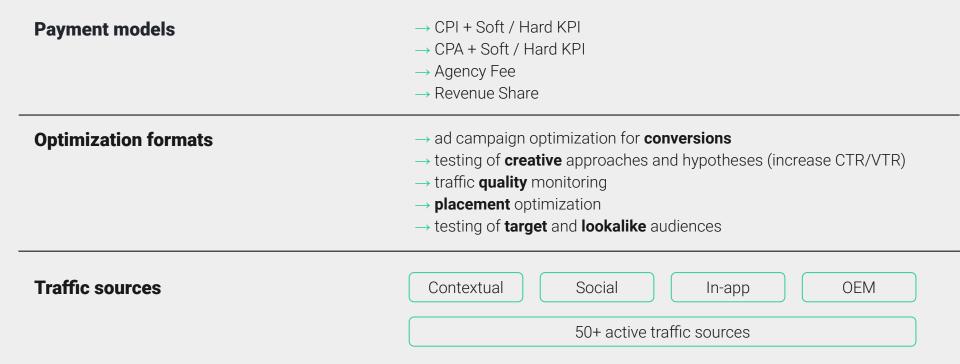
we work directly with traffic sources and optimize ad campaigns on the go

#### **Creative Team**

our in-house creative centre is ready to produce bespoke content that is carefully designed to promote your product

## **Mobile App Promotion**

performance marketing | campaign goals



## **Brand Awareness Campaigns**

Payment models	<ul> <li>→ CPC + Soft / Hard KPI</li> <li>→ CPM + Soft / Hard KPI</li> <li>→ Agency Fee</li> </ul>						
Optimization formats	<ul> <li>→ ad campaign optimization for conversions</li> <li>→ testing of creative approaches and hypotheses (increase CTR/VTR)</li> <li>→ placement optimization</li> <li>→ testing of target and lookalike audiences</li> </ul>						
Traffic sources	YouTube Facebook TikTok Google BYYD						

SmartyAds

MediaSmart

Display & Video 360

#### **Fraud Tools**









#### **Tracking & Analytics Tools**

**ADJUST** 



affise



( Sensor Tower





**KOCHAVA**★

**Singular** 











||| JustControl.it





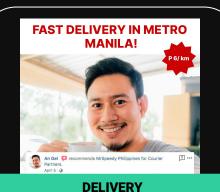




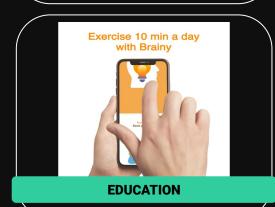
- 1 OEM Networks
- 2 Programmatic Ads
- 3 DSP
- 4 Social Media Ads

- 5 Apple Search Ads
- 6 Contextual advertising
- 7 In-house Zorka.Network















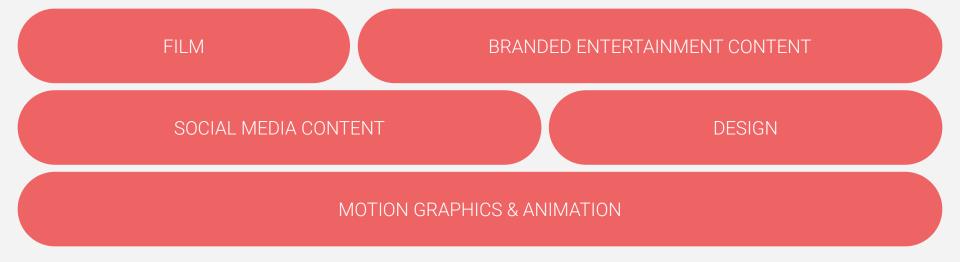
Influencer Marketing
Performance Marketing
Creative

7orka Platform

Our passion is to tell stories and create ideas in all shapes, sizes and worlds. We bring ideas to life through impactful creative work across all communications touchpoints.

We develop big ideas that reveal brand positioning and identity in bold new spaces of integrated campaigns.

We translate ideas into content. We tell relevant and new stories at the cutting edge of trends across all media. And we craft content in all visual formats.



We connect creativity and technology to help brand to be ahead of the curve. We transform unique ideas into interactive and immersive experiences.





Self-service influencer marketing platform. Find, communicate, launch and analyze. One place, millions of influencers.

#### Step-by-step guide to your success in influencer marketing

- Find the right influencers
  Smart search with Al-driven filters
- One-stop shop for communication
  Connect your inbox and start messaging. Automate, personalize and improve your negotiations with the help of AI
- Campaign management

  Manage deals with your team and maximize performance at any scale
- Operations and legal
  Handle legal and financial matters effortlessly, as if with the snap of your fingers

## Features available on all plans:

- → Campaign creation & management
- → Communication via in-built messenger
- → Exports
- → Contact storage in our built-in CRM
- → Collaborative workspace

- → Invite and deactivate teammates
- → Massive payouts
- → Integrated Al-tool for messaging
- → E-signature
- → Email Automation

#### **Starter**

1 000 searches 800 profile openings

\$ 249 / monthly

#### Pro

- 3 500 searches
- 2 500 profile openings

**\$ 499** / monthly

#### **Enterprise**

Unlimited searches
Unlimited profile openings
Competitors research
Creative concepts
Briefing and campaign
management

Talk to us

## Get in touch!



info@zorka.agency

